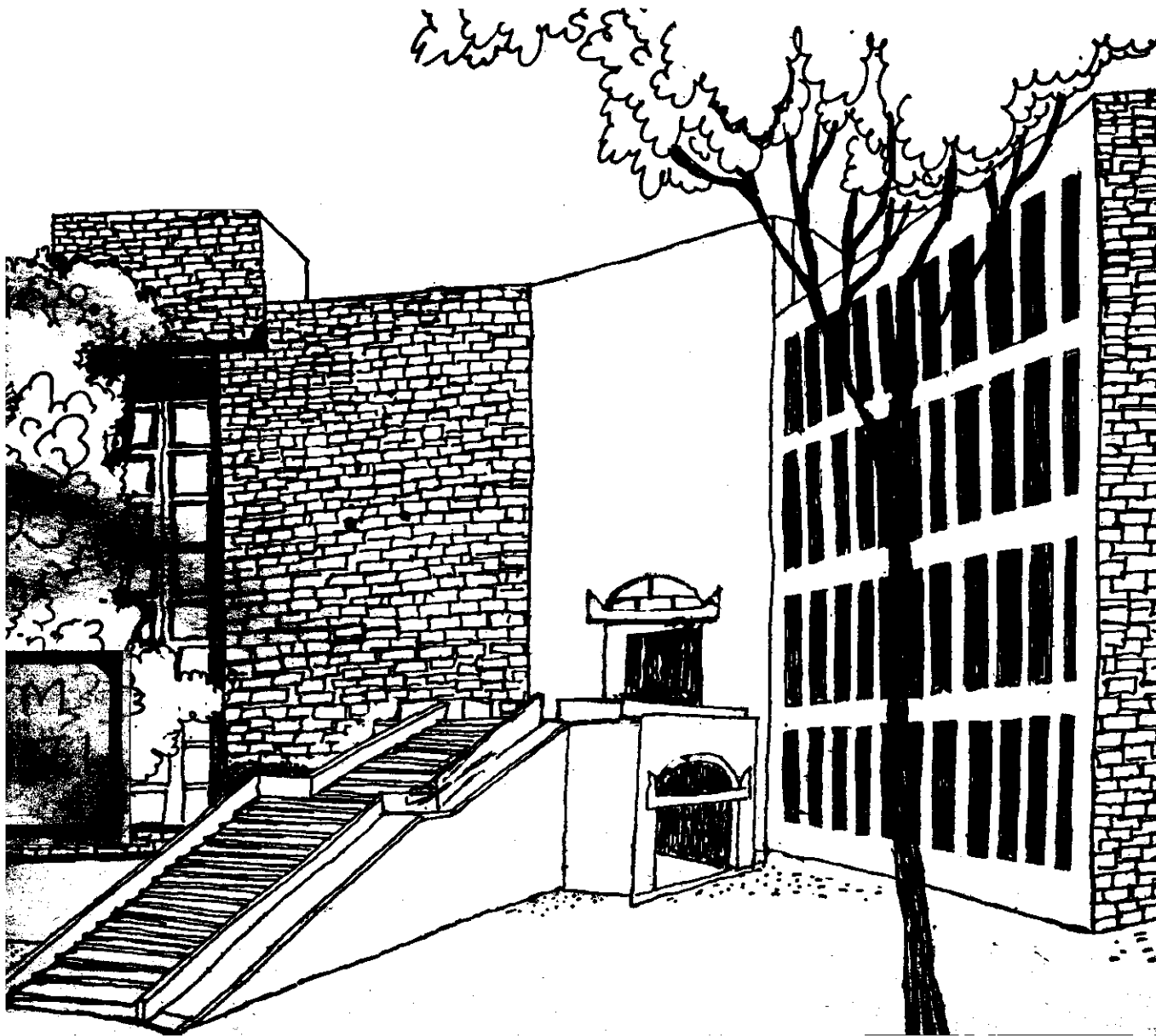




Working Paper



A NOTE ON THE EFFECTS OF TAX-SUBSIDY POLICIES
ON THE PERSONAL DISTRIBUTION OF INCOME
IN DUAL ECONOMIES

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A.Das-Gupta, IIM Ahmedabad, 1985

Abstract

In this paper the effect of tax-subsidy policies on the personal income distribution is studied using the mobile capital Harris-Todaro model of Corden-Findlay-McCool. It is shown that tax-subsidy packages with efficiency promoting properties also have attractive effects on the personal distribution of income.

A NOTE ON THE EFFECTS OF TAX-SUBSIDY POLICIES ON THE
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I: INTRODUCTION

The redistributive effects of policy measures have increasingly begun to occupy the attention of policy makers and development researchers, in addition to concern with aggregate efficiency and growth. Analytic studies on the effects of policies on the personal distribution of income have however been few in number. This paper contains an attempt to partially fill this gap. Below, I study the effects of policies on the personal distribution of income using a somewhat extended version of the Corden-Findlay-McCool model of a dual economy with mobile capital and intersectoral migration. It is made apparent from this exercise that general equilibrium models which are deemed useful for the study of policy effects on efficiency and growth can, with only slight extensions, also serve to study policy effects on the personal distribution of income.

The plan of this paper is as follows. In Section II, I present the mobile capital Harris-Todaro model following McCool (1982) and briefly summarise the efficiency effects of various profit tax cum wage subsidy policies as reported by him.

*This paper is based, in part, on Chapter 5 of my Ph.D. Dissertation, Das-Gupta (1983). I gratefully acknowledge the help of Ph.D. committee members. All errors are mine.

In Section III, the model is extended to incorporate the personal distribution of income. It will be clear that these extensions are inspired by the work of Fields (1980). Section IV contains an analysis of policy effects on the personal distribution. In section V findings are summarised and some tentative conclusions offered.

II: THE MOBILE CAPITAL HARRIS-TODARO MODEL

In the notation of McCool (1982) the model is given by the following nine equations:

$$y_i = f_i(k_i) \quad i = M, A. \quad f_i' > 0; \quad f_i'' < 0$$

$$l_A + l_M + l_N = 1$$

$$k_M l_M + k_A l_A = k \quad (k \text{ fixed})$$

$$w_M(1-s_M) = p(f_M - k_M f_M')$$

$$r(1+t_M) = p f_M'$$

$$w_A(1-s_A) = f_A - k_A f_A'$$

$$r(1+t_A) = f_A'$$

$$w_A = \frac{l_M}{l_M + l_N} w_M \quad (w_M \text{ given})$$

$$\sum_{i \in M, A} s_i w_i l_i = \sum_{i \in M, A} r t_i k_i l_i$$

where, for $i = M, A$, M being the modern (or manufacturing) sector and A being the traditional (or agricultural) sector:

y_i is the output of sector i per worker per period.

l_i is the number of labour units per period in sector i , labour units being identical.

l_N is the number of unemployed labour units per period.

k_i is the capital labour ratio in section i .

k is the aggregate capital stock, assumed to be fixed.

w_i, r_i are respectively wages per labour unit per period and rental per capital unit per period in sector i .

s_i, t_i are respectively per unit wage subsidies and profit taxes per period in sector i .

p is the relative price of the M-good in terms of the A-good, assumed exogenously given.

Equation (5.4) is the Harris-Todaro migration equilibrium condition and equation (5.5) is the government budget constraint. While I retain the assumption of a fixed relative price (p), I do away with tariffs as a possible source of government revenue, an additional instrument looked at by McCool (1982).

In line with McCool (1982) I consider nine policy packages (i.e. all policies considered by him except tariff based policies). Subsidies are given either to agricultural sector wages, manufacturing sector wages or both (at an equal rate). These subsidies are financed by one of three methods: modern sector profit taxes, agricultural sector profit taxes or equal taxes on both sectors. Taxes and subsidies are assumed to be newly levied in each case so that they are initially at a zero level. Relevant comparative static results are in

Table 1.¹ Discussion of most of these results is to be found in Corden and Findlay (1975) and McCool (1982) and is not reproduced here. The main findings are as follows.

Full employment is attainable by one of four policy packages, namely, across the board taxes with either an agricultural wage subsidy or an across the board subsidy and also the same subsidies financed by a manufacturing profits tax. However the manufacturing tax financed across the board subsidy does not permit the attainment of the feasibility frontier. Of the other three policies, only the across the board tax-cum-subsidy permits the attainment of the first best optimum. With revenue constraints, across the board subsidies financed by a manufacturing tax may be the best available package "since the impact effect on the value of output is larger than that associated with across the board taxation." (McCool, p.76)

The employment effects of two policies, across the board subsidies financed by either manufacturing taxes or across the board taxes, are ambiguous. This is due to the opposing pulls of subsidies to the agricultural sector and the manufacturing sector. The exact conditions (see McCool (1982) for details) for particular employment effects depend, in part, on labor demand elasticities in the two sectors. Since decreasing unemployment is necessary (though not sufficient) for the attainment of the first best optimum,

¹ Some of the formulae in Table 1 are due to McCool (1982). See his Table 1.

COMPARATIVE STATIC EFFECTS OF TAX-SUBSIDY POLICIES IN THE MOBILE CAPITAL HARRIS-TODARO MODEL

Subsidy and Method of Finance dy dr du_A dk_M dk_A d(w_A/y) dl_A dl_M dl_N

Across the Board Profit Taxes (t = t_A = t_M)

ds _M	$\frac{w_M k_A (1-t_A)^*}{k_M}$	$\frac{k_A^1 \Delta_A w_M}{k k_M}$	$-\frac{w_M k_A^*}{k_M}$	$-\frac{k_M^1 N_M^*}{k_M}$	$-\frac{k_A^2 N_A^*}{k_M}$	-	-	+	+
ds _A	$w_A (1-t_A)$	$-w_A^1 \Delta_A^*$	w _A	0	0	+	+	-	-
ds	$w_A (k-k_A) (1-t_A)$	$\frac{w_A^1 \Delta_A (k_A - k)}{k k_M^1 N_M}$	$\frac{w_M (k_U - k_A)}{k_M}$	$-k_M^1 N_M^*$	$-\frac{k_A^2 N_A^*}{k_M}$	+	?	?	?

Taxes on Manufacturing Profits (t_M)

ds _M	0	0	0	$-k_M^1 N_M^*$	0	0	-	+	+
ds _A	$\frac{w_A k (1-t_A)}{k_M^1 N_M}$	$-\frac{w_A^1 \Delta_A^*}{k_M^1 N_M}$	$\frac{w_A k}{k_M^1 N_M}$	0	$\frac{k_A^2 N_A^*}{k_M^1 N_M}$	+	+	-	-
ds	$\frac{w_A k (1-t_A)}{k_M^1 N_M}$	$-\frac{w_A^1 \Delta_A^*}{k_M^1 N_M}$	$\frac{w_A k}{k_M^1 N_M}$	$-k_M^1 N_M^*$	$\frac{k_A^2 N_A^*}{k_M^1 N_M}$	+	?	?	?

Taxes on Agricultural Profits (t_A)

ds _M	$\frac{-k w_M (1-t_A)^*}{k_M^1 N_A}$	$\frac{w_M}{k_M}$	$-\frac{w_M k^*}{k_M^1 N_A}$	$-k_M^1 N_M^*$	$-\frac{k k_A N_A^*}{k_U^1 N_A}$	-	-	+	+
ds _A	0	0	0	0	$-k N^*$	0	-	+	+
ds	$\frac{-k w_M (1-t_A)^*}{k_M^1 N_A}$	$\frac{w_M}{k_M}$	$-\frac{w_M k^*}{k_M^1 N_A}$	$-k_M^1 N_M^*$	$-\frac{k (k_A^1 \Delta_A + k_U) N_A^*}{k_U^1 N_A}$	-	-	+	+

NOTES:

$$-N_i = \frac{w_i \partial^2 l_i}{\partial l_i \partial w_i}, \quad i = M, A$$

$$d(w_A/y) = \left(\frac{dw_A}{w_A} - \frac{dy}{y} \right) \frac{w_A}{y}$$

$$k_U = \frac{k_M^1 N_M}{1_M + 1_N}$$

$$dl_A = (w_A Z + k_M (1_M + 1_N) dw_A) / b$$

$$dl_M = -(w_A Z + k_A (1_M + 1_N) dw_A) / b$$

$$dl_N = -(w_M - w_A) Z + (k_M - k_A) (1_M + 1_N) dw_A / b$$

where Z = 1_A dk_A + 1_M dk_M; b = w_M (k_U - k_A).

An asterisk signifies a negative multiplier. Some of these results are due to McCool (1982).

I will restrict attention below to unemployment decreases when analysing these two policies.

III: THE PERSONAL DISTRIBUTION OF INCOME IN THE HARRIS-TODARO MODEL

Both absolute and relative aspects of income distribution are focused on in what follows. Thus absolute income levels of different persons in the economy are looked at as well as inequality of incomes. Inequality of incomes is looked at with the help of the Lorenz Criterion whereby inequality is said to have worsened (improved) after policy changes if the post-policy Lorenz curve of the income distribution lies below (above) the pre-policy Lorenz curve. In case Lorenz curves cross, no statement is made about inequality.

Making statements about absolute poverty levels is more difficult since an exogenously specified poverty line is needed for this purpose. Following Fields (1980) we assume that traditional sector workers are poor. Consequently, in our framework, unemployed persons are also poor. We study income differences due to two sources below. Income differences due to institutional rigidities and differences due to differential ownership of productive factors.

Income differences due to institutional rigidities

In the Harris-Todaro model differences in current realized income occur due to differential earnings opportunities caused by the sticky modern sector wage rate. There is no mechanism

leading to differences in earnings from capital. I therefore look at (1) the labour earnings distribution and (2) the distribution of total incomes under the assumption of equally distributed capital stock ownership. Discussion of differential ownership of productive factors is postponed to the next section. I now proceed to a specification of the additional structure.

There are Q individuals each of whom owns and supplies $1/Q$ labour units per period. Individuals may work in only one sector or are unemployed.²

Labour incomes are therefore, 0 if an individual is unemployed, w_A/Q if employed in the agricultural sector and w_M/Q if employed in the manufacturing sector.

Income shares are given by 0, $1/Q$ and $\frac{l_M + l_N}{l_M Q} = w_M / (w_A Q)$

per person. The Lorenz curve connects the points $(0,0)$, $(l_N, 0)$, $(l_N + l_A, l_A)$ and $(1,1)$ where the first element of the ordered pair gives the proportion of the work force and the second element gives the income proportion. Thus the three segments of the Lorenz curve have slopes 0, 1 and w_M respectively.

It may be recognized that the Lorenz curve segments have slopes equal to Q times income shares per person.

² Indivisibility of labour supply units may lead to market clearing conditions being only approximately satisfied. I ignore this problem here.

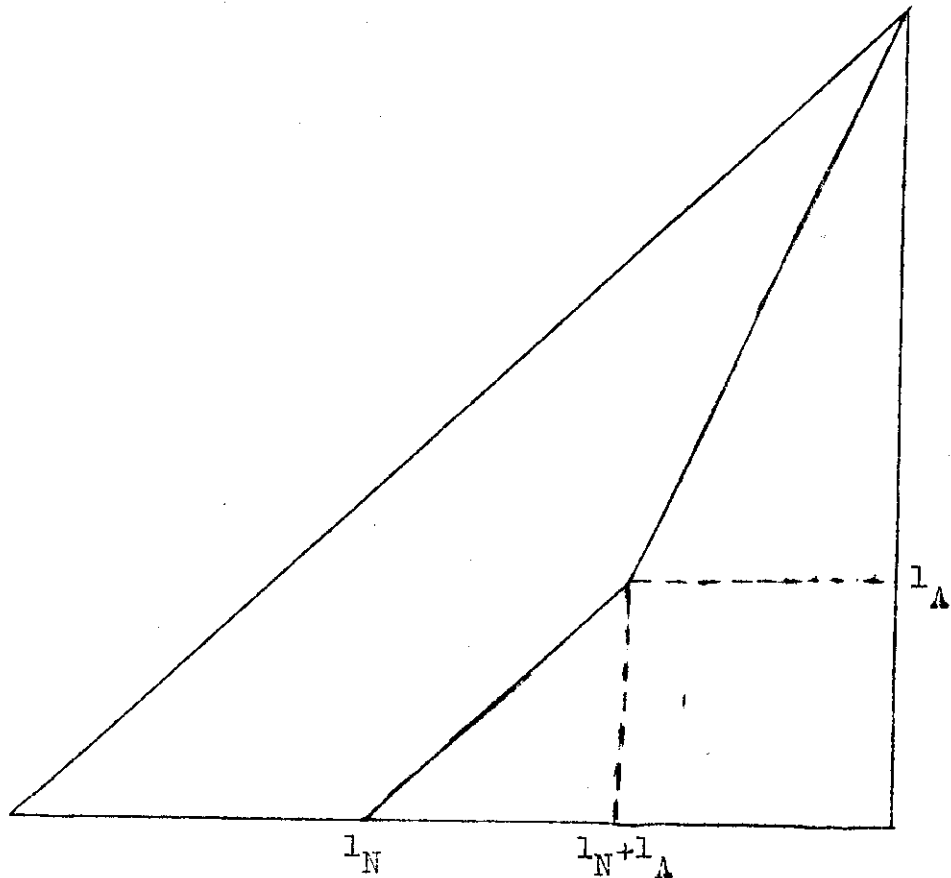


Figure 5.1: The Lorenz Curve for Labor Incomes in the HF Model.

In the case of equal distribution of capital ownership income for individual i is given by

$$y_i = \frac{rk}{Q} + w_j \frac{1}{Q} \text{ where } j=A, M, N, w_N = 0; i = 1, \dots, Q$$

Since the total wage bill is w_A^4 the i th individual's income share is given by

$$\frac{y_i}{y} = \frac{rk}{rk + w_A} \frac{1}{Q} \text{ if unemployed,} \quad 4$$

4 The wage bill is $w_A l_A + w_M l_M = \frac{w_M l_M l_A}{l_M + l_N} + w_M l_M = \frac{w_M l_M}{l_N + l_M} = w_A$

Here, equation (1) and (2) have been made use of.

$$\frac{y_i}{y} = \frac{1}{Q} \text{ if employed in the agricultural sector} \quad 5$$

$$\frac{y_i}{y} = \frac{rk}{rk+w_A} + \frac{w_M}{rk+w_A} \frac{1}{Q} \text{ if employed in the M-sector} \quad 6$$

The Lorenz curve is given by the points (see diagram)

$$(0,0); \left(l_N, l_N \left(1 - \frac{w_A}{y} \right) \right); \left(l_N + l_A, l_A + l_N \left(1 - \frac{w_A}{y} \right) \right); (1,1)$$

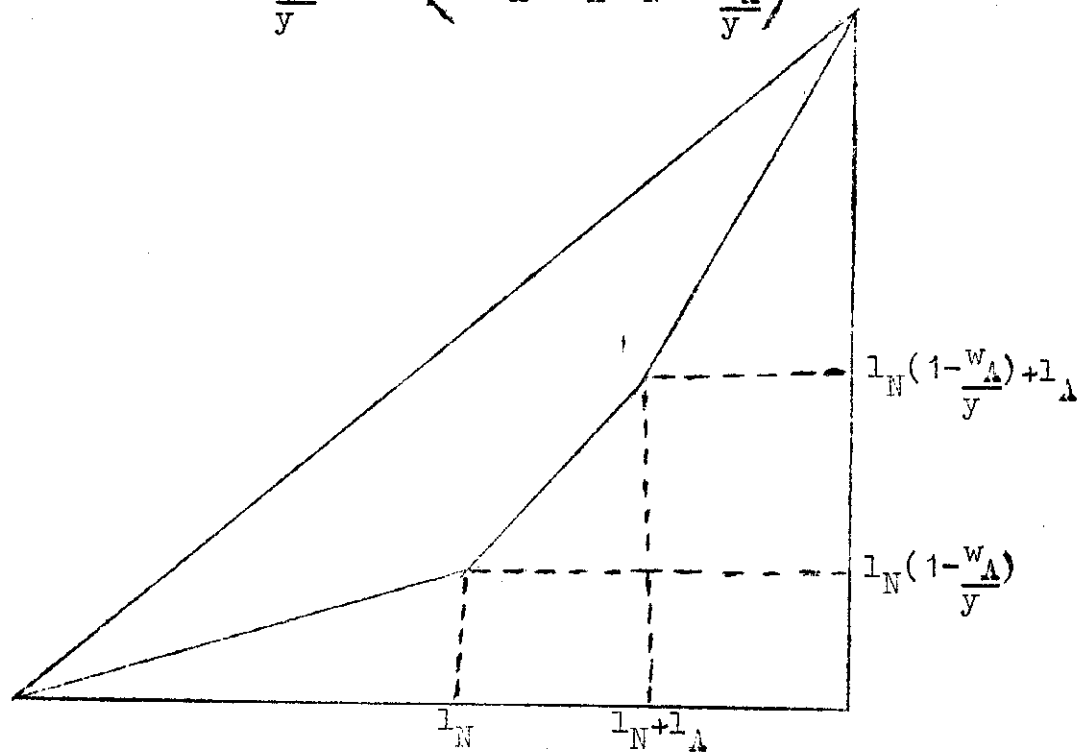


Figure 5.2: The Lorenz Curve in the HT Model With Equal Capital Shares and Occupationally Varying Labor Returns.

Here $y = rk + w_A$ and, as before, the first element of each ordered pair is the cumulative population proportion and the second element is the cumulative income proportion. The slopes of the three segments are respectively $1 - \frac{w_A}{y}$, 1 and $1 + \frac{w_M - w_A}{y}$ which are once again Q times the per person income share.

Income differences due to endowment differentials

Capital ownership is assumed to be unequally distributed in the population. Labor supply by individuals is also unequal when measured in efficiency units though not in time units. Individuals are risk neutral and seek to maximise the expected utility of income. Given the Harris-Todaro migration equilibrium, they are indifferent between an hour of labor supplied to the agricultural sector and an hour of labor supplied to the manufacturing sector. In this section I study the distribution of expected incomes so as to keep endowment linked and institutional effects separate.

Letting E denote the expectation operator, expected incomes are $Ey_i = rk_i + w_A l_i$, where l_i is in efficiency units, $\sum l_i = 1; i=1 \dots Q$ 7

Dividing through by $Ey = y$ and letting $h_i = k_i/k$ represent the i th person's capital share will give the income share of the i th person which may be seen to be a linear combination of capital and labor shares.

$$Ey_i/y = h_i(rk/y) + l_i(w_A/y) = h_i(1-w_A/y) + l_i(w_A/y); \quad 8$$

The Lorenz curve of expected income is thus given by

$$\begin{aligned} lZ(j) &= \sum_{i=1}^j h_i (1-w_A/y) + \sum_{i=1}^j l_i (w_A/y) \\ &= c_i(1-w_A/y) + b_j(w_A/y) \end{aligned} \quad 9$$

where it is assumed that persons have been ranked in ascending order of expected incomes so that c_i is the

cumulative capital share of the poorest j persons and b_j is the cumulative labour share of the poorest j persons.

IV: EFFECTS OF POLICIES ON THE PERSONAL DISTRIBUTION OF INCOME

(a) Policy effects on income differences due to institutional rigidities.

(i) Absolute Incomes

Here, we wish to enquire as to what policies, if any, result in at least as many persons at each labour income level as in the initial situation. In other words we wish to enquire as to what policies result in $dl_N \leq 0$; $dw_A \geq 0$ and $dl_M \geq 0$. Conversely, if $dl_N \geq 0$, $dw_A \leq 0$ and $dl_M \leq 0$ results from the enactment of any policy we may conclude that absolute incomes are adversely affected (or rather not improved) in the post policy regime. It will be clear from table I that no policy package unambiguously raises or lowers absolute labour incomes of all individuals. Across the board subsidies financed by either across the board taxes or M-sector taxes may raise absolute labour incomes especially if, in the former case, the first best optimum is obtained.

Turning to total (labour plus capital) income we see that in the case of the two policies mentioned above the returns to capital decreases from Table I. Thus no policy analysed results unambiguously in income gains to all individuals.

(ii) Absolute Poverty

Following Fields (1980), consider the class of poverty indices given by

$$p = p(l_A, l_N, w_A) ; p_1 \geq 0 ; p_2 \geq 0 ; p_3 \leq 0.$$

Sufficient conditions for poverty to decrease (increase) are given by $dl_M \geq 0$ and $dw_A \geq 0$ and $dl_N \leq 0$ ($dl_M \leq 0$ and $dw_A \leq 0$ and $dl_N \geq 0$). From Table 1 poverty may decrease in the case of the two packages which raise absolute labour income. Since the attainment of the first best optimum requires that $w_M = w_A$, we may conclude that poverty is alleviated if the first best optimum is indeed achieved. The impact of other packages on poverty will be measure specific.

(iii) Inequality due to Institutional rigidities

It is repeated that the Lorenz curve for labour incomes in this case connects the points (0,0), $(l_N, 0)$, $(l_N + l_A, l_A)$ and (1,1) and that the three segments have slopes 0, 1 and w_M/w_A . To examine the impact of policies on inequality of labour incomes there is need to examine the impact on l_A, l_N, l_M and w_A .

This will then enable an examination of the behaviour of the points $(l_N, 0)$ $(l_N + l_A, l_A)$ and the slope w_M/w_A . Doing this, we conclude that five packages, those with (only) manufacturing subsidies and those with agricultural profit taxes result in greater labour income inequality by the Lorenz criterion. The other four packages result in lowering inequality of labour incomes (if they succeed in lowering unemployment in two cases).

If we examine total incomes under the assumption of an equal distribution of profit income, we now have a Lorenz curve which connects the points $(0, 0)$, $(l_N, l_N(1 - w_A/y))$, $(l_N + l_A, (l_A + l_N(1 - w_A/y)))$ and $(1, 1)$ so that the three segments have slopes given by $1 - w_A/y$, 1 and $1 + (w_M - w_A)/y$. The expression $1 - w_A/y$, the profit share of income clearly changes in a direction opposite to labour's share of income, while the expression $1 + (w_M - w_A)/y = 1 + w_M/y - w_A/y$ may be seen to increase (decrease) if both y and w_A/y decrease (increase). By examining the movement in just w_A/y and y (See Table I) we may conclude that Lorenz curves cross except in the case of the two policy packages (t_M, s_M) and (t_A, s_A) which operate on one sector alone. For these two packages, the slopes of all segments of the Lorenz curve are unchanged.

However both coordinates of the point $(l_N, l_N(1-w_A/y))$ increase with these policies so that inequality is worsened in these cases.

(iv) Inequality due to Endowment differentials

From (a) we see that $d(lZ(j)) = (b_j - c_j)d(w_A/y)$ for $j < Q$. It may be realistically assumed that the cumulative share of the poorest j individuals in total labour income (b_j) exceeds their cumulative capital share (c_j) . If this assumption is valid, then the importance of labour's share of income in determining inequality of incomes is clearly revealed in an intuitive way. Examining table I, we may conclude that inequality due to endowment differentials decreases when manufacturing wage subsidies or across the board wage subsidies are instituted with finance being obtained from manufacturing or across the board profit taxes. Inequality is unaffected if tax -subsidy policies are restricted to one sector only. In the other three cases inequality is worsened.

Concluding Comments

In this note I have looked at the impact of policies on six aspects of the personal distribution of income:

- (i) Absolute labour earnings
- (ii) Absolute total incomes
- (iii) Absolute poverty
- (iv) Relative labour income inequality due to institutional rigidities
- (v) Relative total income inequality due to institutional rigidities and
- (vi) Relative total income inequality due to endowment differentials.

Looking at these aspects in turn it has been shown that two policy packages, across the board wage subsidies financed by either across the board taxes or manufacturing profit taxes are the only ones which can have desirable effects on absolute labour earnings, absolute poverty, relative labour income inequality and total income inequality due to endowment differentials. No policy package studied unambiguously increases absolute total incomes of all persons or unambiguously decreases total income inequality due to institutional rigidities (under the extreme assumption of equal capital ownership). What is remarkable is that the two packages named are precisely the packages found by McCool to be the most effective in improving efficiency - one when revenue is not a constraint and the other when revenue is a constraint. Therefore, such policies may be seen to be desirable both on equity and efficiency grounds.

Two other packages, it was seen, may lower inequality of labour incomes and total income inequality due to endowment differentials. These packages both involve subsidies to agricultural wages and either across the board profit taxes or manufacturing profit taxes.

The analysis here, when combined with the analysis of McCool may be seen to call into question the existence of ^{the} equity-efficiency trade offs induced by development policies that have been made so much of the development literature.

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