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# Working Paper

A NOTE ON NON NEUTRALITY OF CAPITAL  
SUBSIDY UNDER IRR CRITERION

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## A NOTE ON NON NEUTRALITY OF CAPITAL SUBSIDY UNDER IRR CRITERION

Most of the financial institutions in India use internal Rate of Return (R) as a criterion for project evaluation. However the financial institutions not take into account the capital subsidies (like backward area capital subsidy) in the computation of IRR.<sup>1</sup> This note establishes that if the cash subsidies are to be included in the project evaluation then it will be non-neutral under IRR criterion.

By non neutral we mean that if two projects had equal IRR without considering the subsidy then the IRR incorporating subsidy may not be equal. It depends on the pattern of inflows.

Let us demonstrate this with a simple example. Let  $I_A$  and  $I_B$  be investments in projects A and B with a life of two years.  $A_1, A_2$  and  $B_1, B_2$  are the inflows from the projects A and B at the end of time periods 1 and 2. Let the investment and IRR without considering the subsidy of both the projects be equal.

$$I_A = \frac{A_1}{(1+r)} + \frac{A_2}{(1+r)^2}$$

$$I_B = \frac{B_1}{(1+r)} + \frac{B_2}{(1+r)^2}$$

$$I_A = I_B$$

$$\therefore \frac{A_1}{(1+r)} + \frac{A_2}{(1+r)^2} = \frac{B_1}{(1+r)} + \frac{B_2}{(1+r)^2}$$

$$B_2 = (1+r) (A_1 - B_1) + A_2$$

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1. Industrial Development Bank of India, Industrial Development of Backward Regions Bombay. I.D.B.I., 1974. pp 465.

if the investment is same the subsidy for both the projects are same and equal to S

Let the IRR of projects after incorporating the subsidy be  $r_a$  and  $r_b$  for projects A and B

then we have

$$I_A - S = \frac{A_1}{(1+r_a)} + \frac{A_2}{(1+r_a)^2}$$

$$I_B - S = \frac{B_1}{(1+r_b)} + \frac{B_2}{(1+r_b)^2}$$

Now to show that subsidy is non neutral one has to show that  $r_a \neq r_b$

The proof is by contradiction

If  $r_a = r_b = r_0$

$$\text{then } I_A - S = \frac{A_1}{(1+r_0)} + \frac{A_2}{(1+r_0)^2}$$

$$I_B - S = \frac{B_1}{(1+r_0)} + \frac{B_2}{(1+r_0)^2}$$

$$I_A - S = I_B - S$$

$$\therefore B_2 = (1+r_0) (A_1 - B_1) + A_2$$

But earlier we have seen that

$$B_2 = (1+r) (A_1 - B_1) + A_2$$

Since the subsidy S is positive,  $r_0$  is greater than r. And for  $A_1 \neq B_1$  this implies  $B_2 = B_2 + \Delta$  Where  $\Delta$  is non zero which is a contradiction.

Hence  $r_a \neq r_b$

This implies that if the projects had differential inflows the incorporation

of the subsidy in the computation of IRR is non neutral. This emerges from the fact that an equal change in any periods' flow will not in general result in equal change in IRR across projects eventhough they had equal IRR before the change unless all the flows are identical.

It can also be shown that in general the incorporation of subsidy will be biased in favour of projects with large cashflows in the earlier years. We can illustrate this point with the above example. Suppose after incorporation of the subsidy the returns of the projects are:  $r_a$  and  $r_b$  respectively. We have to show that If  $A_1 > B_1$  then  $r_a > r_b$

$$I_A - S = \frac{A_1}{(1+r_a)} + \frac{A_2}{(1+r_a)^2}$$

$$I_B - S = \frac{B_1}{(1+r_b)} + \frac{B_2}{(1+r_b)^2}$$

Since  $I_A - S = I_B - S$  We have

$$B_2 = \frac{A_1(1+r_b)^2}{(1+r_a)} - \frac{B_1(1+r_b) + A_2(1+r_b)^2}{(1+r_a)^2}$$

We have already shown  $r_b > r$

If  $r_b > r_a$  and  $A_1 > B_1$  then

$$\frac{A_1(1+r_b)^2}{(1+r_a)} - B_1(1+r_b) > \frac{A_1(1+r_b)^2}{(1+r_a)} - (A_1 - B_1)(1+r_b) > (A_1 - B_1)(1+r)$$

$$\frac{A_2(1+r_b)^2}{(1+r_a)} > A_2(1+r_b) > A_2(1+r)$$

$$\therefore B_2 > (A_1 - B_1)(1+r) + A_2$$

But we have seen  $B_2 = (A_1 - B_1)(1+r) + A_2$

Hence  $r_b \neq r_a$

On a multi period analysis one can conjecture that a project with larger initial flows will have a higher post subsidy return than a project whose flows are concentrated towards the end.

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